

Trendway >

**Fellowes**<sup>®</sup>  
**AIR PURIFIERS**

# Over 100 Years of Innovation

1917

**The Bankers Box®  
Company**  
Is founded by Harry  
Fellowes



1972

**Overseas expansion**  
begins with the  
United Kingdom in  
1972



1983

**Fellowes  
Manufacturing**  
The company name  
is changed to  
Fellowes  
Manufacturing to  
reflect expansion



1998

**Binding &  
Laminating**  
Fellowes expands  
offering to binding  
and laminating  
products



2011

**AeraMax®**  
Introduction of  
Fellowes personal  
line of air purifiers



2013

**AeraMax® Pro**  
Introduction of  
AeraMax® Pro air  
purifier line



2014

**AutoMax™**  
Fellowes introduces  
the First Truly Walk  
Away Auto-Feed  
Shredders



2017

**100 Year  
Anniversary**  
Fellowes, Inc  
becomes Fellowes  
Brands in 2015, prior  
to its 100th  
anniversary in 2017



2018

**Sit-Stand Solutions**  
Fellowes introduces  
its first Sit-Stand  
solutions



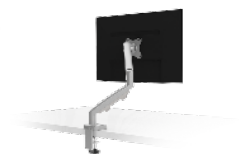
2019

**NEW Product  
Development**  
Fellowes invests in  
products across  
multiple categories  
and introduces the  
Levado Sit-Stand  
Desk



2020-21

**Monitor Arms**  
Fellowes expands its  
range of monitor arms,  
with over 80 new sku's  
added to the category



# Fellowes®

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# Protecting Against Airborne Pathogens

## Primary Re-Entry Guidance



"Add portable room air cleaners with HEPA or high-MERV filters **with due consideration to the clean air delivery rate.**"

[Source Link](#)



"Consider portable air cleaners that use high-efficiency particulate air (**HEPA**) filters to **enhance air cleaning wherever possible**"

[Source Link](#)

## Expert Advice



"SARS-CoV-2 is a virus that can spread through the air in small droplets called respiratory aerosols... Respiratory aerosols can also accumulate indoors in rooms with low ventilation or poor filtration, making transmission beyond two meters (six feet) an important and relevant exposure pathway in these circumstances

[Source Link](#)



## Media Coverage Highlights

### Bloomberg

"There is little scientific support for routine use of disinfectants in community settings, whether indoor or outdoor"

Apr 2021: [Source Link](#)



"The use of portable high-efficiency particulate air (aka "HEPA") fans and air purifiers can help clean the air in areas where lots of people tend to congregate"

May 2021: [Source Link](#)

### Forbes

"Filtration of the air in public buildings is key."

Feb 2021: [Source Link](#)

# Why Fellowes Air Treatment?

## SMART



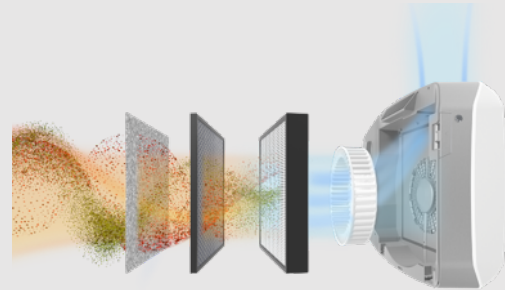
Monitors air quality and occupancy and automatically adjusts to purify



Shows real time air quality data

## EFFECTIVE

Removes over 99.99% of Covid-19



4-stage filtration with True HEPA filter

## INTEGRATED



Wall Mount Option

## RELIABLE



Tamper-proof design



Automated filter reminders



## Proactively Works Harder When You Need It Most

EnviroSmart Technology continuously monitors room conditions and automatically adjusts to purify the air when it's needed most

- Intelligent sensors measure sound, motion, odor and PM2.5
- Continuously monitors occupancy and air quality
- AeraMax Pro automatically responds when occupancy increases or as air quality decreases
- Patented, responsive technology, energy efficient and extends filter life





# PureView™



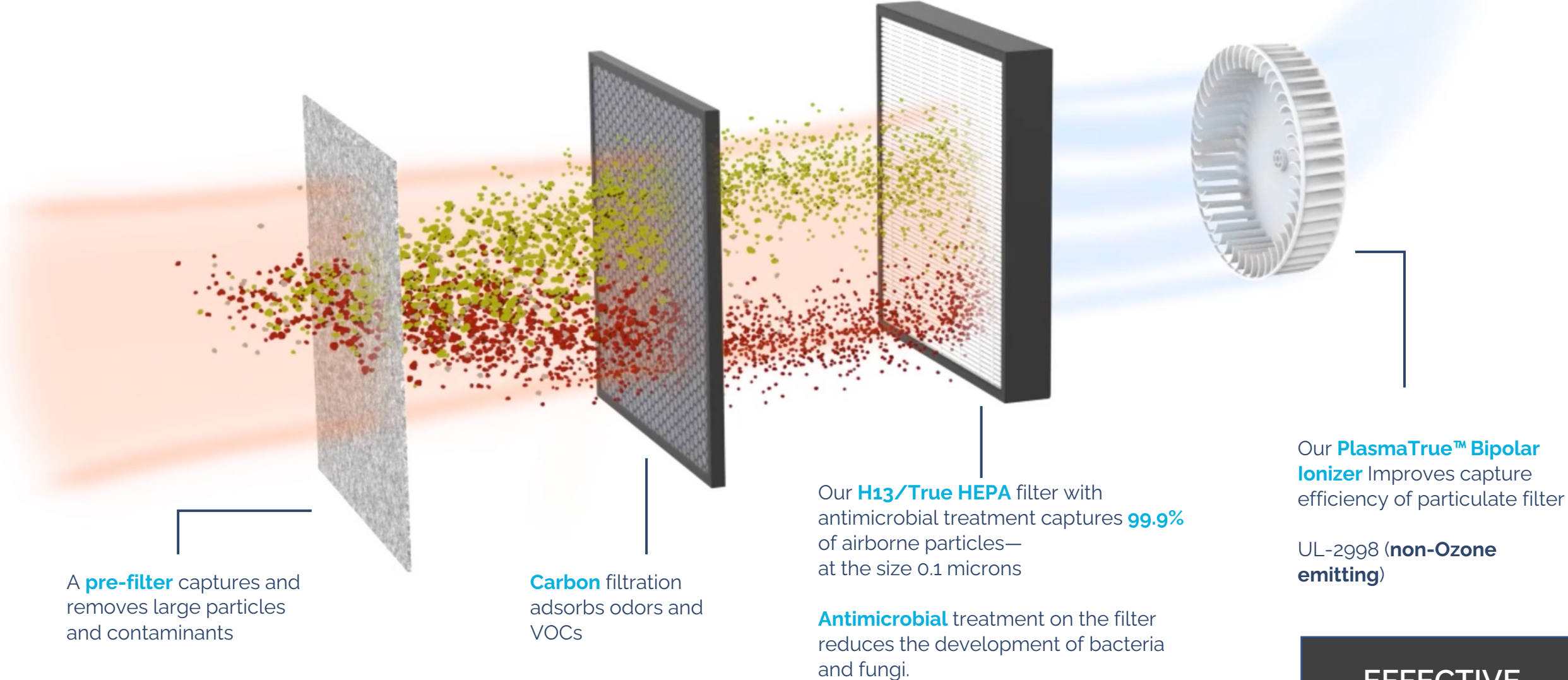
## What is PureView Technology?

- A display that allows occupants to see the difference as they feel the difference
- Two high-grade laser particle counters monitor air quality as it enters and exits the machine
- Air quality data is displayed in two ways, either:
  - Showing the Room Status – Current air quality & % or particle being captured
  - PM 2.5 – Displays real-time the PM 2.5 levels entering the unit and being removed through the filtration process. (EPA suggests the goal of PM 2.5)
- The screen also showcases VOC/Odor levels and filter change reminders

SMART

# AeraMax Pro 4-Stage Filtration Process

Removes **99.99%** of airborne virus particles



**EFFECTIVE**

# Independently Verified Protection

- 99.99% effective at capturing SARS-CoV2
- SARS-CoV2 results shown in **single-pass testing**
- We **only** work with fully accredited and independent labs
- H1N1 and HCOV-229E AeraMax Pro tests are conducted in **room sized test chamber**
- **All** AeraMax Pro Machines are tested and approved

HCOV-229E\*

**Test Summary**

The following product has been tested by Shanghai WEIPU Chemical Technology Service Co., Ltd as outlined in report: WP-21036198-IC-01En.

<b>Product Description</b>	AeraMax Pro
<b>Manufacturer</b>	Fellowes
<b>Test specification</b>	Technical specification for disinfection (2002) 2.1.3 Determination of removal efficiency of HCoV 229E following aerosolization of the virus into a 20m <sup>3</sup> environmental test chamber; the device operated at max speed and ionizer ON during test.
<b>Test Method</b>	AeraMax Pro

**Additional SKUs**

**RESULTS**

The AeraMax Pro air purifier product was demonstrated to achieve 99.99% airborne virus reduction within the first 1 hour of operation at the highest air flow rate. The below table shows in the test summary based on the tested product with the installed filters.

Time	Natural Extinction Rate (%)	Antiviral Activity Rate (%)
20min	0.96	95.70
40min	1.92	99.05
60min	2.32	99.99

**Antiviral Activity Rate Curve**

Shanghai WEIPU Chemical Technology Service Co. Ltd  
Building 8, Building 10, Building 18, Yangpu Urban Industrial Park, Lane 139, Guowei Road, Yangpu District, Shanghai (200438) www.weipugroup.com

SARS-CoV2

UNIVERSITA' DEGLI STUDI DI GENOVA  
DIPARTIMENTO DI MEDICINA SPERIMENTALE

<b>Product description</b>	Fellowes AeraMax Professional AM3
<b>Settings</b>	Manual mode, speed 5, ionizer OFF
<b>Manufacturer</b>	Fellowes
<b>Type of test</b>	Experimental study on the effectiveness of an air purifier for constant environments (Fellowes AeraMax Professional™) in neutralizing the concentrations of the SARS-CoV-2 virus
<b>Methodology</b>	Producing a viral aerosol, passing the viral aerosol through the purifier, collecting samples and measuring the infectious virus load by cell culture and molecular PCR analysis

**RESULTS**

This experiment demonstrates that the Fellowes AeraMax Pro AM3 air purifier was able to completely neutralize the airborne viral load of SARS-CoV-2. In the experiment, the value of the PCR cycle was negative compared to the non-purified sample, which had a value of 20.

Therefore, the Fellowes AeraMax Pro AM3 air purifier is able to eliminate 99.9999% of aerosolized SARS-CoV-2, with the air passing through the purifier a single time.

Prof. A. Izzoni, MD PhD  
Full Professor of Hygiene and Preventive Medicine, School of Medicine, Department of Experimental Medicine, University of Genoa

H1N1\*\*

**TEST CERTIFICATE**

Independently tested by  
**airmid**  
airmidtestinggroup.com

The following products have been tested by airmid testinggroup Ltd as outlined in report(s)

<b>Product Description</b>	AeraMax Pro AM 3
<b>Manufacturer</b>	Fellowes
<b>Certificate Number</b>	AIRMIC_1310215/05/02/2020/01
<b>Validation Period</b>	1 Year
<b>Outline of Test Method</b>	Determination of removal efficiency of Influenza A (H1N1) following aerosolization of the virus into a 20 m <sup>3</sup> environmental test chamber; AeraMax Pro AM3, AM3 PC, AM35 PC
<b>Additional SKUs</b>	AeraMax Pro AM3V, AM3V PC, AM35 PC, AM35 PC

**RESULTS**

The Fellowes AeraMax Pro has been shown to remove 99.99% of airborne virus within 25 minutes of operation.

Dr Bruce Mitchell  
Chairman/CEO  
airmid testinggroup Ltd

13 MAY 2024

\*Fellowes AeraMax Pro air purifiers were demonstrated through independent laboratory testing to be effective in reducing aerosolized airborne concentration of Human Coronavirus 229E in a test chamber, reaching 99.99% airborne reduction within 1 hour of operation.

\*\*The Fellowes AeraMax Pro has been shown to remove 99.99% of airborne virus within 35 minutes of operation.

EFFECTIVE



# Fellowes Testing Vs. the Competition



**The Competition**

0.37 cu. m.  
13 cu. Ft.

**Fellowes**  
AIR PURIFIERS

20 cu. m.  
706 cu. Ft.

EFFECTIVE



## Wall Mount

For maximum productivity



## Floor Stand

For maximum flexibility



## Recessed

For ADA compliancy

## SEAMLESS INTEGRATION

AeraMax Pro was designed to seamlessly integrate anywhere into your space. The stand option offers true flexibility where you need it most; simply plug it in and go. Install closer to source concerns by wall mounting, creating even more whole-room circulation.

INTEGRATED

# BUILT TO LAST

Designed and engineered for long-term use and backed by a no-hassle, six-year warranty

Touch Control Panel

Vandal Resistant Reinforced Design

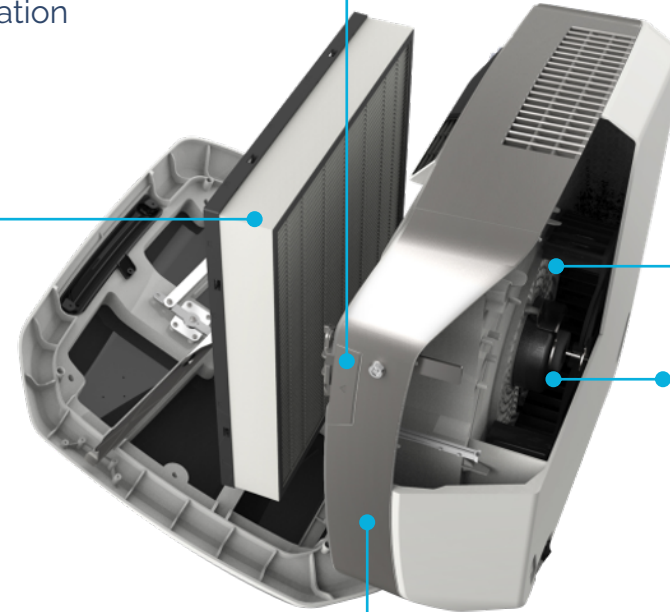


Commercial Grade Durability

- UL-867
- UL-2998 (**non-Ozone emitting**)
- IEC 60335-1/A2: 2006
- IEC 60335-2-65/A1: 2008

Proprietary Commercial Grade Filtration

Locking Panel  
(Excludes AMII)



Quiet Precision Fan

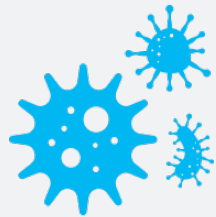
High Efficiency Motor

Reinforced Housing

RELIABLE

# Future-ready Shared Spaces with Fellowes

Indoor Air is  
**2-5X**  
**Dirtier**  
than Outdoor Air



**Bacteria, Mold & Viruses**

*Despite flu shots and hand sanitization, Americans still catch about one billion colds and 60 million flu cases annually.*



**Allergens & Asthma Triggers**

*Approximately 20% of all people are impacted with allergies*

*Asthma impacts 1 out of every 10 children*



**Odors & Gases**

*The presence of odors can reflect negatively on your facility. Odors from bathrooms, lunchrooms, stale air and more are primary complaint drivers for building managers.*



**Pollution, Smoke, & Volatile Organic Compounds (VOCs)**

*Paints, cleaning supplies, office equipment and more can contain VOCs. These VOCs can potentially trigger headaches, asthma and allergy attacks*

**Fellowes**  
AIR PURIFIERS

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# The Trendway Product Line Up



## AeraMax® Pro AM4 Series

3-5 ACH  
650-1,100 Square Feet  
6-Year Warranty\*



## AeraMax® Pro AM3 Series

3-5 ACH  
300-550 Square Feet  
6-Year Warranty\*



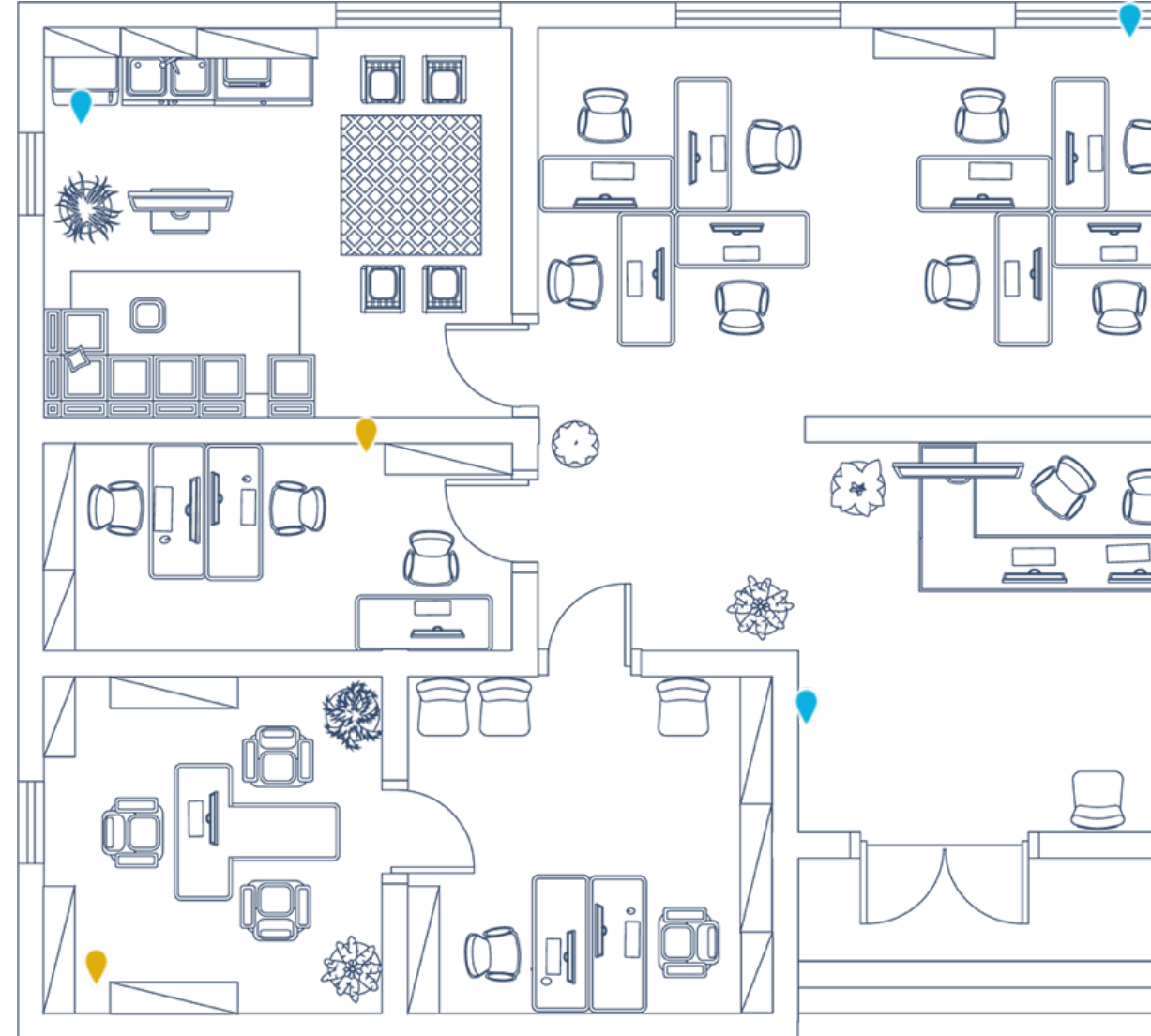
## AeraMax® Pro AM2 Series

3-5 ACH  
150-250 Square Feet  
4-Year Warranty\*

All Models Available in Stand and Wall Mount Options  
\*with registration in Fellowes Protects Program

# Next Steps

- On-site Product Demonstration
- Floorplan Based Recommendations
- RFP Spec. Support



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# Thank You!

***Fellowes***<sup>®</sup>  
AIR PURIFIERS

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